

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 05237 151545Z

51

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 080869

R 151536Z AUG 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 7860

USDOC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 5237

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05P0010

2. 081574

3. PITTS

4. 428 GERMANY

5. IAD

6A --

6B MR HARALD STAUB

FOREIGN SALES MANAGER

6C BBO GESAMTVERBAND BUEROMSCHINEN

BOERSENSTRASSE 17

6000 FRANKFURT

7. TEL 28 47 71

8. --

9. 111/112

9A AGENCY/DISTRIBUTORSHI

10. 3574200-0000. COMPLETE LINE OF ELECTRONIC CALCULATORS,
PRINTING AND NON-PRINTING, FOR OFFICE USE.

BBO IS THE ASSOCIATION OF THE GERMAN BUSINESS MACHINE
AND EQUIPMENT DEALERS. IT HAS SOME 1,500 MEMBER FIRMS
AND IS URGENTLY LOOKING FOR A POTENTIAL SUPPLIER OF
A COMPLETE LINE OF OFFICE CALCULATORS TO REPLACE
THE PRODUCTS MADE BY THE LOCAL WALTHER COMPANY AFTER
THAT FIRMS BANKRUPTCY. SOME EXCELLENT DISTRIBUTORS
WITH COMPETENT SALES AND MAINTENANCE FORCE AS WELL
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 FRANKF 05237 151545Z

S LARGE LOGN-ESTABLISHED CUSTOMERS HAVE TO FIND A

NEW LINE SOON AND HAHVE ASKED BBO FOR ASSISTANCE. IT
WOULD BE APPRECIATED IF THIS PROPOSAL COULD BE GIVEN
SPECIAL ATTENTION AND SPEEDY CONSIDERATION, SINCE
COMPETION FOR THIS BUSINESS IS VERY INTENSE.HARLAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 AUG 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974FRANKF05237
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740224-1078
From: FRANKFURT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740845/aaaabmqe.tel
Line Count: 65
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 05 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <05 JUN 2002 by reddocgw>; APPROVED <23 JAN 2003 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, GE
To: STATE COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005